

Institutional Financing Options For Renewable Energy Systems

CALIFORNIA ENERGY COMMISSION

Renewable Energy Program
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CALIFORNIA ENERGY COMMISSION



Harness the Power All Around Us

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For information on renewable
energy options and incentives
in California

Energy Commission
Website

www.consumerenergycenter.org

Energy Commission
Call Center
1-800-555-7794

Future Energy Investments



Are you interested in reducing your energy costs by using renewable energy, but do not have the capital to afford the equipment? This fact sheet highlights the various loan programs currently available.

Loan Program Basics

Loan products can be divided into two categories — secured and unsecured. As a general rule, unsecured loans have shorter terms (up to 36 months) and relatively high interest rates. Secured loans generally have longer terms and relatively lower interest rates, with the rate and term dependent upon the strength of the collateral. Similar real property secured loans are available to some institutions and have access to tax-exempt bond funds for the construction of new facilities and modernizations.

Subsidized and loan guaranty programs are available from certain lenders providing a range of lending products. Generally these loans are offered with a 'guaranty' by a state or federal agency to secure the loan.

Institutional Resources

On the reverse, you will find a list of lenders that offer attractive financing solutions. This fact sheet details a variety of financial loan products targeted directly at investments in renewable energy. To find out more about specific financing options, log onto the web addresses detailed for the particular lender you are interested in, or use the contact telephone numbers listed. Please visit the Energy Commission's website or call the Energy Call Center (see left) for information on renewable energy options and incentives in California.

LOAN EXAMPLES (\$22,500)

Term and Rate	5 years @ 5%	10 years @ 5.5%	15 years @ 6%
Monthly Payment	-\$519	-\$244	-\$190
Energy Savings	\$137	\$137	\$137
Net Monthly Payment	-\$382	-\$107	-\$53

A school in Concord with an annual electricity bill of \$12,600 is considering the purchase of a 5 KW (AC) photovoltaic (PV) system with an installed cost of \$42,500. After receiving the Energy Commission "rebate" the net cost of the system would be \$22,500. Savings in year one from PV electricity production at their current utility rates is projected to be \$1,644. If the school paid cash for the system, the simple payback would be 13.7 years. If they finance the net cost of the system of \$22,500 with a 15 year tax-exempt lease at 6% interest it would result in an annual payment of \$2,280. If energy prices increase at an average of 3% per year, the simple payback term for this system would be 17 years. If you would like to evaluate the savings for your situation, use the Clean Power Estimator found at the Energy Commission website (see left).

Assumptions: Annual electricity production from the PV system in Concord is estimated to be 9,131 kWh. The annual electricity used was 70,076 kWh. The current utility rates for this example range from about \$0.14 to \$0.23 per kWh. There are no tax savings for non-profit and government entities that are exempt from income taxes.

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Unsecured Loans

Loan Program	Contact	Loan Amount	Term	Interest Rate
Public Sector Loans	Credit America www.creditamericafunding.com tel: 800.422.9977	No limit	Up to 20 yrs	Below prime
Public Sector Loans	GE Capital www.gecapital.com tel: 800.460.5442	No limit	Up to 20 yrs	Below prime
Public Sector Loans	PFG Energy Capital www.pfgenergy.com tel: 800.589.4532	No limit	Up to 20 yrs	Below prime
Loans for Energy Efficiency	California Energy Commission www.energy.ca.gov tel: 800.555.7794	\$2 mil max	Life of equipment	Fixed

Equipment Secured Loans

Calease	California Communities www.cacommunities.com tel: 800.635.3993	Varies	Varies	Below prime
Energy Efficiency Improvement Loan Program	Safe-Bidco www.safe-bidco.com tel: 800.273.8637	\$250,000 max up to 10 yrs savings	5 yrs	5.00%
GS\$Mart	California Department of General Services www.dgs.ca.gov/pd tel: 916.376.5000	Equip value	1 to 10 yrs	Fixed
Public Sector Lease	Credit America (as above)	90% value	Life of equipment	Prime or below
Public Sector Lease	GE Capital (as above)	90% value	Life of equipment	Prime or below
Public Sector Lease	PFG Energy Capital (as above)	90% value	Life of equipment	Prime or below

Real Estate Secured Loans

Calease	California Communities www.cacommunities.com tel: 800.635.3993	Varies	Varies	Below prime
Collateral Mortgages	Collateral Mortgage, Ltd. www.collateral.com tel: 205.978.1840	\$500,000 +	up to 25 years	Market
REDIP	CA Trade and Commerce Agency http://commerce.ca.gov/business/small tel: 916.322.1275	\$1 mil	15 to 20 yrs	6.50%
State Revolving Fund	California Infrastructure & Economic Development Bank tel: 916.322.1398	Project based	Up to 30 years	Market

Subsidized Loans

CA School Finance Authority Smart Bonds Program	California School Finance Authority tel: 916.653.2913	No limit	5 to 25 yrs	Prime or below
CAEATFA	California Alternative Energy and Advanced Transportation Financing Authority tel: 916.654.5610	Tax-exempt revenue bonds \$3 mil avg	Up to 25 yrs	Below prime
EEFP	California Energy Commission (as above)	\$2 mil max	7 yrs	5%
Energy Assessment Revenue Bond program	California Department of General Services (as above)	Project based	< 8 yrs	6%
Rural Utility Service	USDA Rural Utility Service www.rurdev.usda.gov/rd/ tel: 530.792.5800	\$500,000-\$5 mil	Negotiated	Fixed / Variable
Small Business and Non Profit Energy Efficient Improvement	Safe-Bidco www.safe-bidco.com tel: 800.273.8637	Varies	5 yrs	5%
Utility Loan	Sacramento Municipal Utility District (SMUD) www.smud.org tel: 888.742.7683	No limit	10 yrs max	8.7 to 10.5%

Guaranty Loans

Community Facility Loan	Rural Community Assistance Corporation www.rcac.org tel: 916.447.2854	\$2.5 mil max	up to 25 yrs	5.50%
ESCO	California Department of General Services (as above)	N/A	5 to 15 yrs	N/A
Rural Housing Service	USDA Rural Housing Service (as above)	\$100,000-\$2 mil	30 yrs	Fixed / Variable
Water / Wastewater Treatment Loan	Rural Community Assistance Corp (as above)	\$2.5 mil max	up to 25 yrs	5.50%

Third Party Loans

Energy Purchase Agreement	Alten Energy Services, Inc. www.altenenergy.com tel: 818.503.1200 x112	No Limit	No limit	Discount prices
Energy Purchase Agreement	World Energy Services Technologies Tel: 619.696.0978	No limit	No limit	Discount prices

The California Energy Commission does not endorse any one lending organization. Eligibility varies for each financing option. Availability of financing options may vary. Contact individual provider for more information.